

1. The following is a statement I hear all the time:

“I hope I go to heaven when I die” or “I hope I stay faithful enough until I die and still can go to heaven.”

2. Of all the things that you should be sure of - your eternal destiny should be settled.

3. Bill Faye in his book, *Share Jesus Without Fear*, talks about the “Hmmmmmmm” principle.

4. We have to be willing to listen - attentively - as we move from a casual conversation to the questions of eternal destiny.

5. We may find that the individual may be dealing with other issues in their lives - such as loneliness, emptiness, pain, loss, etc.

6. The following is a list of 5 questions from *Share Jesus Without Fear*:

A. Do you have any kind of spiritual beliefs?

B. Who is Jesus Christ - to you?

C. Do you think there is a heaven or hell?

D. If you died where would you go?

E. If what you currently believe is not true - wouldn't you want to know?

7. You will find that most people are more than happy to answer a question about spiritual beliefs - because most people love to give their opinions.

8. First question: avoid questions such as, “Do you believe in God” or “Do you believe the Bible is true?”

9. Most people will be more than happy to answer this question.

10. Second question: this question separates religious people from relational people.

11. You are not looking for a theological statement - but you are looking for an answer concerning a personal relationship such as, “He is my Lord and Savior.”

12. Third question: this question can generate a very emotional response.

13. Fourth question: Listen very closely to the response - especially after their response to the third question.

14. Fifth question: this is a crucial question. People fear missing opportunities because of not having or knowing the correct information.

15. There are only two possible answers to this question - they are yes or no.

- 16. If the answer is yes - then ask if you could share some Scripture with them. Have them read the passages a loud.
- 17. Romans 3:23 - What does this say to you?
- 18. Romans 6:23 - What does this say to you?
- 19. Romans 5:6-8 - Why did Jesus come to die?
- 20. John 14:6 - What does this say to you?
- 21. Romans 10:9-10 - What does this say that you must do?
- 22. If the answer is no - do nothing at that point.

